

# DaaS with ZeroFaff

Devices for Teams is the unmatched Device as a Service business solution for Apple & Windows devices.



 **devices for teams**

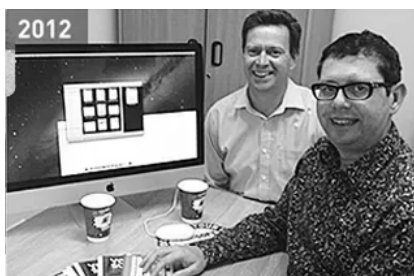
by **HardSoft**  Authorised Reseller

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## Who We Are

Brothers, Andrew & Phil Morgan founded HardSoft 40 years ago, when they were just teenagers. How things have changed! Back then, most businesses were leasing their Franking machines or copiers so why can't they lease computers? And the computer leasing solution was born! Time may have passed but we still help our customers with innovative subscription models including Devices for Teams.



# What is DaaS and Devices for Teams?

## What is Device as a Service?

Device as a Service, known as DaaS, is a subscription model for renting computer devices for your business. It includes the support, financing, and other services that you would expect from an IT provider, all under one roof.

The benefits include increased cashflow, avoiding technology obsolescence, and focusing your resources on what matters to your business.

## What is Devices for Teams?

Devices for Teams by HardSoft is everything we think a DaaS solution should be – flexible, affordable, open, and zero fuff.

We provide the latest devices pre-configured with the software and settings you need, ongoing expert support, and convenient financing – all in one integrated package. This allows you to focus on your core business while we manage your technology needs, ensuring scalability as your company evolves.



Trustpilot Rated 4.9 Excellent



**"Super agile and flexible"** – Bach, Weezy



**"We've always felt looked after"** – Will Palltridge, Double Exposure



**"Continue to be my no.1"** – Audrey Whelan



**"Easy to do business with"** – Bogart Ndombele, Student2Teach



**"Offerings and support that truly work for any growing business."** – Matt Lintott, Lab Group



**"My trusty IT provider"** – Aaron Plant

# Benefits of devices for teams



## Cash flow benefits

Small, monthly payments, flexible, and OpEx-friendly.



## Flex up or down

Add, Switch or Return devices without penalty.



## Inclusive Support

Get access to our experts at a moment's notice.



## Zero Touch Deployment

Your devices can be ready to use straight out the box.



## Boomerang

Redistribute and reuse the devices you already own.



## SafeGuard Asset Cover

Cover your devices against theft and accidental damage.



## Rewards for Teams

Earn points and spend them on hundreds of rewards.



## Carbon Compensation

Offset the carbon emissions from your devices.



## Trusted Partner

40 years' experience partnering with Apple, Microsoft, Dell & more.

# Bespoke Solutions



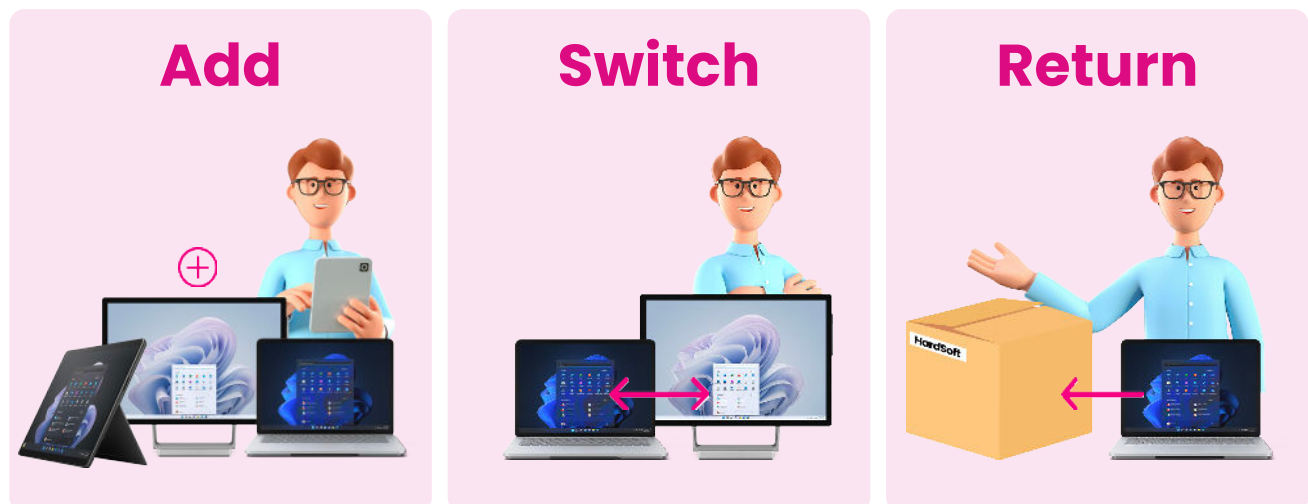
Choose a solution that best aligns with your business goals. Choose Premium for a focus on flexibility. Choose Essential if your focus is on affordability.

	Essential	Premium
Switch	Get a fixed number of devices for the duration of your lease agreement.	Switch to something newer after just one year, without penalty.
Return	Cannot return devices until the end of your lease agreement.	Can return up to half their fleet after just one year, without penalty.
Cancel	Pay the remainder of the rentals due and return the devices at any point.	Return 50% of devices anytime after one year.

## Switch and Return

You can switch and return devices at just 12 months on our Devices for Premium Teams solution.

Scale up or down when you encounter joiners, movers, and leavers in your business. Add more laptops when someone joins, switch for something different when they move, and return what's no longer needed when people leave.



# Our Support Plans

Once you've chosen your desired solution, it's time to pick the support tier most suited to your needs. We have two support plans – Gold, and Platinum.

Our support team are members of the Apple Consultants Network (ACN), and are also certified by Microsoft, Dell, and Lenovo, ensuring that they're well versed in the machines we provide.

## Gold 360 Support

- 3 years hardware warranty
- Loan device
- Ticket based Helpdesk with Unlimited UK Remote Tech Support
- Access to Online Support Portal
- Support Incident Response SLA – 1 hr
- Apple Business Manager
- MDM Device Management Setup
- Access To Solutions Mentors
- Annual Onsite Visit
- Pre-Configured Devices
- Available on Existing Devices

## Platinum 360 Support

### All of Gold support plus...

- Boomerang (Lifecycle Management)
- Quarterly Strategic Security Review
- User Cloud Backup Solution
- Quarterly Activity Reporting

Scan the QR code to find out more



# SafeGuard Asset Protection



Cover your devices against accidental damage and theft with SafeGuard. We can cover UK and overseas devices, with repairs carried out at our cost in the local country or territory. Replacement devices can be shipped straight to you, to limit downtime.

**Add SafeGuard to any device when you 'Checkout' your basket.**

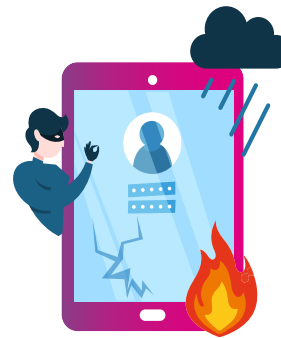


## MacBook

£3.00 extra for SafeGuard

If your business has a global presence, then SafeGuard can still work for your devices. Repairs are handled locally at no extra cost. We take advantage of local logistics to simplifying compliance with local customs.

With SafeGuard, you can focus on your business's success, knowing your technology investments are fully protected, worldwide.



## Tablet

£1.96 extra for SafeGuard



## Smartphone

£1.96 extra for SafeGuard

# Everything within a single monthly payment



We've made it extremely easy for our customers to pay for all of their devices, services, and software that we provide for them. We bundle everything into an easy, monthly payment to reduce paperwork and keep everything simple.



All the **devices** you need



Any additional **service**



All the **software** you want

We're completely brand agnostic when it comes to choosing the right device for your business. We have Apple MacBooks, Microsoft Surface, Dell XPS, Lenovo ThinkPad, HP ZBook and more! We'll find the right device for your needs, even if that means offering multiple brands and formfactors at once.





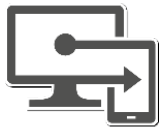
# Easy deployment for added convenience

Deployment & Pre-configuration, included with your Support plans is enrolling, configuring, and deploying all of your teams' devices. As part of the Devices for Teams solution, we can ensure that your team receive their devices that is tailored to their precise needs, so they can work straight out of the box.



Choose a Device Deployment Service:

- Apple Business Manager
- Microsoft Autopilot
- Samsung Knox



Then choose a Mobile Device Management for your devices:

- Shepherd MDM
- Microsoft Intune/Microsoft Enterprise Mobility + Security

With Devices for Teams, we ensure your devices are personalised to meet individual needs, and that they're ready to use right out the box, all while addressing security considerations inherent in deployment processes.

## Meet Dave! The Client Portal

Take advantage of a central dashboard to simplify everything related to your devices. In addition to being able to easily deploy devices to your users, you can raise support tickets, navigate to other services, and even build a catalogue of devices.

With the Dave Client Portal, you can add your desired devices to your basket to ship them, track every step while they're in transit, and enjoy a completely paperless process throughout.

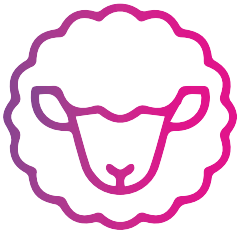


# Portfolio of Services



## Choose additional extras to enhance your IT infrastructure

We've got more than just devices and support to offer. From MDM platforms to device insurance, we have everything else you need for your IT.

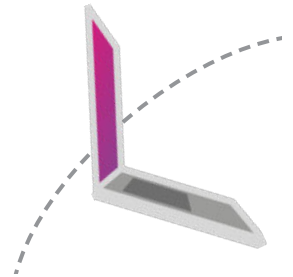


### Shepherd MDM

Manage your MacOS and iOS devices with Shepherd MDM, or just your iOS devices with Shepherd MDM iOS. These are scalable and cloud-based Apple mobile device management solutions that are easy to use and set up.

### Boomerang - Device Reprovision Service

When you've got a device you don't know what to do with, you can throw it our way to be wiped clean and stored until you need it again – whether for a new starter, or for when a big project starts. We'll pre-configure the device with new software, and ship it directly to the new user.



### Carbon Compensation / Recycling

When it comes to your green credentials, our Carbon Compensation service makes it that much easier to meet your environmental goals. For an extra 3%, we'll offset the carbon produced by the devices you lease with us, through reputable, and data-backed schemes around the world. What's more, we'll take your old kit off your hands to be recycled, so you can ensure you are disposing of your e-waste, in an easy and ethical way.

### Trade-ins

Get cash or vouchers for your old Windows, Mac, Android, or iPhone devices. our quick and simple trade-in service unlocks their value so you can upgrade to something more powerful, more efficient, and more reliable.



### Flying Squirrel - cloud backup

Backup your Google Workspace and Microsoft 365 files, emails, and data with our reliable cloud backup software solution. Backup an unlimited amount of data, restore to a place in time of your choosing, and get access to an online portal for your convenience.

# It's IT Leasing Reinvented



**5** x MacBook Air 13"

**4** x Surface Pro 10

**3** x Galaxy S24

**2** x Dell Latitude 3340

**1** x MacBook Pro 16"

All **15** devices for

# £88

Per week plus VAT.

or tell us what  
you want!



## devices for teams by HardSoft

### Get in touch with us

Now that you know everything that Devices for Teams can do for your business, give us a call on **0203 970 4994** or email **info@devicesforteams.co.uk** to start the process of quick and easy finance, unlimited device choice, expert support, and an easier path to business success.

We look forward to hearing from you!

Just a handful of companies that chose devices for teams...

**LYST**

**Levi's**

**LYMA**

**Peppy**

**wVe**

**ZOE**

**IN THE STYLE**

**modern milkman**

**encore**

**CLIMATE X**

**PIRATE STUDIOS**